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Power of Thoughts



Celebrating 25 Years of Success of Gautam Buddha Nagar GAUTAM BUDDHA NAGAR'S PRIDES 2022



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Founder - Surya Food & Agro Ltd. (Priyagold Brand)



MR. SANJAY GUPTA
Chairman & MD - APL Apollo Tubes Ltd.



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CEO-YEIDA



MR. DEEP CHANDRA (IAS)
AECO Greater Noida Authority



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Chairman and Managing Director-Gaurs Group



MR. RICHI BANSAL
Executive Director - Rama Steel Tubes Ltd. (RSTL)



MR. MAHESH GUPTA
Chairman & MD - Kent RO Systems Ltd.



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MR. SAMEER GUPTA
Chairman & MD - Jakson Group



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DR. MOHITA SHARMA
CMD - Tirupati EYE Hospital



MR. NEERAJ SANTANI
Director - Arrow Pipe

PSUs

DEFENCE

BIZ TIPS

FINANCE

THE PIONEER

MR. SANJAY GUPTA

Chairman & Managing Director - APL Apollo Tubes Ltd.



On behalf of Mr. Sanjay Gupta, Mr. A. K. Jain, CFO, Apollo Pipes Ltd. is receiving Gautam Buddha Nagar Pride Award from Shri K. C. Tyagi, Secretary General, Janta Dal (United) along with Mrs. Vimla Batham, President, Uttar Pradesh Mahila Aayog. Mr. Pradeep Rai, Senior Advocate and Vice President of Supreme Court Bar Association. Mr. Yogendra Sharma, President FONRWA, Mr. N. P. Singh, President DDRWA, Gautam Buddha Nagar and Dr. Hariom Tyagi, Editor in Chief, Observer Dawn.

The industry's structural strength is critical to the development of a nation. A company's ability to establish an industry relies on its internal strength. Entrepreneurial spirit is at the heart of enterprise core development. For years, generations of entrepreneurs have stood on their heads and led the league with steely will. Together, the captains set new standards for leadership.

Leaders are those rare breeds of innovators who, by swimming against the current, change the stream in their favour while also challenging the status quo. These legends are made up of actual steel that keeps showing its worth over and over again. This is APL Apollo Tubes Ltd. - the undisputed leader in structural steel tube manufacturing in India - represented by its legendary visionary Mr. Sanjay Gupta, Chairman & Managing Director of the company. Sanjay Gupta has worked in the steel industry for more than 30 years in a variety of capacities.

The company has grown from a steel tube manufacturer to a global leader in branded structural steel tubing products under his visionary and dynamic leadership. His father, the late Shri Sudesh Gupta, was a successful entrepreneur, and under his leadership, the company has continued to grow rapidly towards becoming an international organisation. One of India's leading steel pipe manufacturers, APL Apollo, is based in Mumbai, Maharashtra. Steel items for urban infrastructure, automobiles, construction, housing, energy, irrigation, solar plants and greenhouse applications may be found at this 'one-stop-shop' with a strong presence across India.

APL has created a three-tier distribution and supply chain network during the past 35 years. Ninety-nine of the United States' cities are served by APL's extensive nationwide distribution network, which includes warehouses and branch offices in twenty-one other nations. In India, it has around 800 dealers and distributors.

and eleven manufacturing plants with direct marketing capabilities. At 2.6 million tonnes per year, APL's total production capacity is the largest in the industry. APL has a reputation for bringing cutting-edge technology to India and establishing a new market. Structural steel tubes may now compete with other building materials like wood, RCC, aluminium, and PEB by creating square and rectangular sections with the ability to replace conventional steel construction goods like angles and channels. Because they're the industry leader in structural steel tubes, they have a 50 percent share of the market. They are increasing their capacity by 1.4 million tonnes per year to attain a total of 4 million tonnes per year through greenfield expansion.

APL Apollo has developed a reliable three-tier distribution and supply chain over the last three decades. It is an ISO 9001:2008, ISO 14001:2004, and OHSAS 18001:2007 Recognized Export House. SGS (France) and CE (Germany) are among the reputable international agencies that have certified its BIS-marked products (Europe). APL Apollo is committed to meeting the ever-changing needs of its customers while also offering high-quality goods at reasonable prices. No matter how new a technology is or how best to utilise available resources, it never hesitates to invest in R&D. This drives its ability to create new products, adapt new applications, strengthen processes, develop new market segments, and enhance existing market shares.

To meet the growing demand for ERW black pipes, the company opened its first plant in Sikandarabad in 1987. Since then, it has grown to 24,000 MT/Annum in capacity. In March 1994, the Galvanized Plant, with a capacity of 16,000 MT/year, was put into operation. When the company went public in 1995, it was listed on the BSE and NSE exchanges. It was the first company in India to introduce pre-galvanized pipes in 2004 after developing its own hollow sections in-house in a variety of sizes. The company introduced Direct Forming Technology (DFT) in India a few years ago. For both the company and the end user, DFT products offer unquestionable advantages in terms of flexibility, production capacity, and cost reduction. Savings of 3-5 percent are possible with these products. Another important feature is the ability to produce custom pipes.

DFT pipes, tricoat pipes, and Galvanized Pipes are all products that the company plans to increase its share of in the future (GP). Door frames and In-line Galvanizing (ILG) pipes were just introduced by Apollo Tricoat, a new division of the company. Increasing cash flow and profitability are the company's long-term goals. Products from APL Apollo are not only environmentally friendly, but they are also cost-effective. Acknowledging that its actions have had an impact on millions of people's lives is a rewarding experience for the company. To be able to make a difference and be recognised for your efforts is an honour in and of itself. ■■■

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